# **SPONSOR OPPORTUNITIES**



## **ORGANIZING SECRETARIAT**



Via Umberto Giordano No.55 - 90144 Palermo (Italy)
Mob. Ph:+39 3351276 715
Email: giusy.ventura@collage-spa.it





Dear Company/Organization/Institution,

It is an honour and a privilege to invite you to the 10th International Operational Modal Analysis Conference (IOMAC 2024)! The IOMAC is held every two years and represents the most important international event in the field of Operational Modal Analysis and its applications (such as vibration-based Structural Health Monitoring, model updating, and so on). The past editions were held in Copenhagen (DK) in 2005 and 2007, Portonovo (IT) in 2009, Istanbul (TR) in 2011, Guimaraes (PT) in 2013, Gijon (ES) in 2015, Ingolstadt (DE) in 2017, Copenhagen (DK) in 2019, and Vancouver (CAN) in 2022. The IOMAC 2024 Conference is expected to attract participants from the five Continents and represents a unique opportunity for business showcasing and for meeting renowned experts in the field.

IOMAC 2024 will be the ideal place to cross fertilize ideas and applications from Academia, Industry, Research Labs, and Public Agencies from around the world and discuss about the state-of-the-art and the latest developments in Operational Modal Analysis and correlated technologies in the fields of aerospace, civil, industrial, and mechanical engineering.

This document outlines the opportunities available to You to become a sponsor/Exhibitor of this outstanding research and professional meeting, and to be recognized as a world leader in the area of Operational Modal Analysis, modal-based SHM, and correlated technologies. Four sponsorship categories were created to satisfy any business model, and to maximize the visibility of Your Company at the IOMAC 2024. The categories are: Platinum, Gold, Silver, and Bronze.

The congress venue, Villa Doria d'Angri (a heritage building which hosted, among the others, Richard Wagner) in Naples, is conveniently located in one of the most panoramic places of the City, the Posillipo hill, near the waterfront and the city center.

To maximize the visibility of the Exhibitors, the booths will be conveniently located adjacent to the lunch and coffee breaks areas (see the map) and along the routes to the session rooms.

To promote the brand of the Sponsors, the Logo will be strategically branded based on the option You select. Either opportunities (exhibition or sponsorship) will enable Your company to stand out and know and being known by hundreds of leading professionals.

Please explore this document at your convenience, in order to determine which package best fits your needs. Moreover, feel free to contact us for any question you may have or to discuss any sponsorship activity you may want to promote.

Becoming a Sponsor/Exhibitor at IOMAC 2024 is an exclusive opportunity to showcase your Organization to the global Operational Modal Analysis community!

We look forward to sharing this unique Event with you.

**Ms Giusy Ventura** – International Sponsorship Coordinator

Mobile Ph: +39 335 1276 715

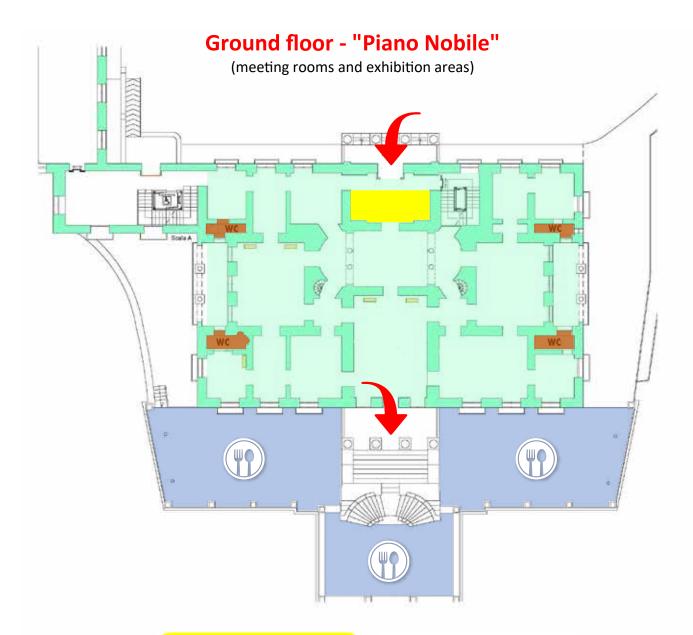
Email: giusy.ventura@collage-spa.it





# IS AND ADDRESS OF THE PARTY OF

# FLOORPLAN BUILDING 19.F



ORGANIZING SECRETARIAT AREA

EXHIBITION AREA







## SPONSORSHIP LEVELS and PACKAGES

#### **PLATINUM** Eur 10.000 Includes ☐ Recognition of Company Logo in Workshop Website. ☐ Acknowledgement as Platinum Sponsor in all printed/online document/material. ☐ Announcement of Company Name as Sponsor in Opening Ceremony. 4 (four) complimentary delegate full registrations (including social events) ☐ Two pages recognition insert in Workshop Program. ☐ 3x2 mt Exhibition Space\* incl. set-up (2 chairs+1 table) + 2 Roll-up Banners Company Logo on the projection screen at the beginning and at the end of the scientific sessions ☐ Playing Video of the Sponsor during the social events. ☐ Recognition of Company Logo in Workshop Lanyard.

|    | GOLD Eur  | 8.000                              |
|----|---|------------------------------------|
| Ir | Includes  |                                    |
|    | ☐ Recognition of Company Logo in Workshop Website   |                                    |
|    | ☐ Acknowledgement as Gold Sponsor in all printed/online docume  | nt/material.                       |
|    | ☐ Announcement of Company Name as Sponsor in Opening Cerem  | ony.                               |
|    | ☐ 3 (three) complimentary delegate full registrations   |                                    |
|    | One page recognition insert in Workshop Program.  |                                    |
|    | ☐ 3x2 mt Exhibition Space* incl. set-up (2 chairs+1 table) + 1 Roll-u   | p Banner                           |
|    | Company Logo on the projection screen at the beginning and at the segment of the projection screen at the beginning and at the segment of the projection screen at the beginning and at the segment of the projection screen at the beginning and at the segment of the projection screen at the segment of the | the end of the scientific sessions |
|    | ☐ Video Advertisement (1 minute).   |                                    |

# SILVER Eur 6.500

## Includes

- ☐ Recognition of Company Logo in Workshop Website ☐ Acknowledgement as Silver Sponsor in all
- printed/online document/material
- ☐ Announcement of Company Name as Sponsor in Opening Ceremony
- ☐ 2 (two) complimentary full delegate registrations
- ☐ 1/2 page recognition insert in Workshop
- ☐ 2x2 mt Exhibition Space\* incl. set-up (2 chairs+1 table) + 1 Roll-up Banner

## **BRONZE Eur 4.000** Includes

- ☐ Recognition of Company Logo in Workshop
- ☐ Acknowledgement as Bronze Sponsor in all printed or online document/material
- ☐ Announcement of Company Name as Sponsor in Opening Ceremony
- ☐ 2 complimentary delegate registrations (social evnts NOT included)
- ☐ 1/2 page recognition insert in Workshop **Program**
- ☐ 2x2 mt Exhibition Space\* incl. set-up (2 chairs +1 table) + 1 Roll-up Banner







# **OTHERS** please select option most suitable to your needs

| Lunch sponsoring (a table tent card will display "Lunch sponsored by")(the choice is among Wed, Thu, Fri.)                                       | € 1500 |
|--|--------|
| ☐ Coffee Break sponsoring (a table tent card will display "Coffee Break sponsored by") (the choice is among Wed, Thu, Fri.)                      | € 1500 |
| ☐ Tue or Wed Social Event (a table tent card will display "Dinner sponsored by")   | € 2000 |
| ☐ Gala Dinner sponsoring (a table tent card will display "Dinner sponsored by")  | € 2500 |
| ☐ Workshop bags (your supply - quantities subject to registrations confirmed on 31st of March) with your Company Name and Logo                   | € 1000 |
| ☐ 1 Roll-up Banner (your supply - banner max dimension 2x1 mt)   | € 1000 |
| Company flyers to be distributed in a designated area outside the Plenary room, (registration area or catering area), on a "non-exclusive basis" | € 1000 |
| ☐ Company Logo in the Scientific Program acknowledged as "Sponsor"   | € 1000 |
| ☐ Workshop badges with your Company Name and Logo  | € 2000 |
| ☐ Notepads and pens (your supply - quantities subject to registrations confirmed on 31 <sup>st</sup> of May) with your Company Name and Logo     | € 1000 |
| ☐ Award sponsoring   | € 1000 |







#### **EXHIBITOR PACKAGES**

### " *Space only*" Eur 3.500,00

- 3x2 mt Exhibition Space\* incl. set-up (2 chairs+1 table)
- Electricity (1kW)
- 1 Roll-up Banner (our supply banner dimension 2x1 mt)
- Company logo in the workshop program/website under the exhibitor lists
- 2 (two) complimentary registration fee (includes coffee breaks and lunches.
   Social events NOT included)

#### "Lightweight Modular Booth"

#### Eur 6.500,00



- Carpet (grey)
- Electricity (3kW)
- 3 LED Spotlights

#### **Furniture Package**

- full colour printed seamless fabric graphic mural panels (1backwall and 2sides)
- 1 counter
- 1 Bar stool
- 1 Waste bin

#### **Special Requests**

Please do not hesitate to contact us as we will be more than happy to tailor lightweight modular booth exhibits and displays that suit your needs.

Mr Antonio Sola – Creative Communication

Mobile Ph: +39 3357253201

Email: antonio.sola@collage-spa.it







# SPONSORSHIP APPLICATION FORM

to be sent to: **COLLAGE SPA**Email: giusy.ventura@collage-spa.it

Web: <u>www.iomac2024.com</u> Mob. Ph. +39 335 1276 715

## Sponsorship type

| Description   |  |  |
|---|--|--|
| Total amount (: 5 - 200/147)  |  |  |
| Total amount (in Eur + 22% VAT)   |  |  |
| COMPANY REFERENCES  |  |  |
| BILLING ADDRESS   |  |  |
| COMPANY   |  |  |
| ADDRESS   |  |  |
| CITY AND COUNTRY  |  |  |
| ZIP CODE  |  |  |
| VAT No. (EUROPEAN UNION-BASED COMPANIES)  |  |  |
| REFERENCE PERSON  |  |  |
| TEL. FAX  |  |  |
| MAILING ADDRESS OF SPONSOR (IF DIFFERENT FROM ABOVE)                                  |  |  |
| COMPANY   |  |  |
| ADDRESS   |  |  |
| CITY AND COUNTRY  |  |  |
| ZIP CODE  |  |  |
| TEL. FAX  |  |  |
| E-MAIL  |  |  |
| CONTACT   |  |  |
| TITLE   |  |  |
| Please return the above application form with your Company references duly signed to: |  |  |
| Collage S.p.A.  |  |  |
| Ms Giusy Ventura – International Sponsorship Coordinator                              |  |  |
| Mob. Ph:+39 335 1276 715  |  |  |
| giusy.ventura@collage-spa.it  |  |  |

COLLAGE BAA





TOTAL AMOUNT DUE IN EUR (+ 22% VAT) .....

#### CONFIRMATION AND PAYMENTS

An invoice will be sent as a confirmation of your sponsorship. All payments must be made by wire transfer to: **COLLAGE S.p.A.** 

BANK NAME: BANCA NAZIONALE DEL LAVORO

**AGENCY: PALERMO AG.1** 

**ADDRESS: VIA LEONARDO DA VINCI, 68** 

ZIP CODE: 90145 CITY: PALERMO COUNTRY: ITALY

**IBAN**: IT 77 V 01005 04601 000000000712

**SWIFT CODE: BNLIITRR** 

#### Invoicing:

- For amounts up to Eur 10.000,00:
- ONE INVOICE OF 100% OF THE SPONSORSHIP FEE TO BE PAID WITHIN 10 DAYS OF INVOICE DATE
- For amounts over Eur 10.000,00:
- FIRST DEPOSIT OF 50% OF THE SPONSORSHIP FEE TO BE PAID WITHIN 10 DAYS OF INVOICE DATE
- FINAL BALANCE OF THE SPONSORSHIP FEE, TO BE PAID WITHIN 30 DAYS BEFORE THE WORKSHOP DATE

#### \*CANCELLATION POLICY

Penalties will be applicable on the total sponsorship fee, as follows: Within 70 days before the Workshop: 20% NON REFUNDABLE Within 30 days before the Workshop: 50% NON REFUNDABLE Within 15 days before the Workshop: 75% NON REFUNDABLE From 14 days to Workshop date: 100% NON REFUNDABLE

\*Refunds will be processed after deducting the non-refundable transaction fees

I have read and accept the terms, conditions and cancellation policy mentioned above.

| Date:                |  |
|----------------------|--|
| Stamp and Signature: |  |

st IF YOU WISH TO PAY BY CREDIT CARD PLEASE CONTACT. THE ORGANIZING SECRETARIAT





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